

Top 25 variable annuity contracts

(Top VA contracts by 2008 new sales)

			NEW SALES (\$MM)
	COMPANY	CONTRACT	2008
1	Teachers Insurance & Ann Assn of America	Retirement & Suppl Ret. Ann.	14,328.40
2	Variable Annuity Life Insurance Company	Portfolio Director Plus	4,615.70
3	ING USA Annuity and Life Insurance Co	GoldenSelect Landmark	4,094.70
4	John Hancock Life Insurance Co (USA)	Venture III	4,074.40
5	RiverSource Life Insurance Company	RVS RAVA4 Advantage	3,806.80
6	AXA Equitable Life Insurance Co	Accumulator Elite 2007(Closed)	3,677.10
7	Jackson Natl Life Insurance Co	Perspective II	3,417.90
8	AXA Equitable Life Insurance Co	Accumulator 2007(Closed)	3,208.20
9	Metropolitan Life Insurance	Preference Plus Select	2,993.00
10	Pacific Life Insurance Company	Pacific Innovations Select	2,965.00
11	John Hancock Life Insurance Co (USA)	Venture (2006)	2,908.70
12	ING USA Annuity and Life Insurance Co	GoldenSelect ES II	2,577.00
13	ING Life Insurance & Annuity Co	Mult. Sponsored Retr. Options	2,410.20
14	Prudential Annuities Life Assurance Corp	XTra Credit Six	2,395.40
15	Prudential Annuities Life Assurance Corp	APEX II	2,364.30
16	AXA Equitable Life Insurance Co	Accumulator Plus 2007(Closed)	2,327.30
17	Jackson Natl Life Insurance Co	Perspective L Series	2,079.50
18	Lincoln National Life Insurance Company	American Legacy III View	2,071.90
19	Allianz Life Ins Co of North America	Allianz Vision	1,932.20
20	Pacific Life Insurance Company	Pacific Voyages	1,912.50
21	Hartford Life Insurance Company	Leaders 4	1,876.60
22	Lincoln National Life Insurance Company	ChoicePlus Assur. (L Share)	1,817.10
23	Pacific Life Insurance Company	Pacific Value	1,699.40
24	MetLife Investors USA Insurance Company	MetLife Investors Series XC VA	1,634.20
25	Hartford Life Insurance Company	Leaders Outlook 4	1,597.80

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